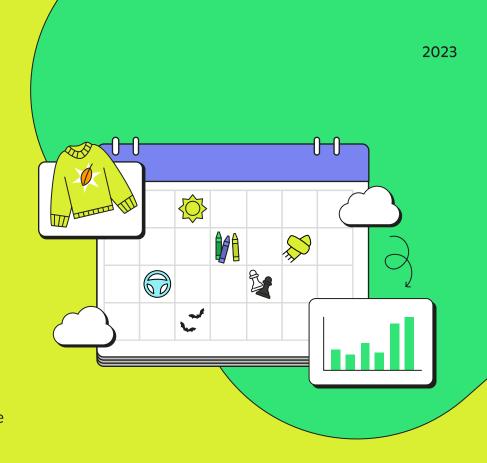
Q3 2023

# Increase your impact with Wish's Merchandising Calendar

Throughout 2023, Wish will share our global Merchandising calendar to help merchants maximize their success. Read on to take advantage of our merchandising, advertising, and Social Media efforts!



#### Merchant action plan:

- **1.** Review Wish's Merchandising calendar (we'll share new calendars every quarter)
- 2. Upload items that match our merchandising products and categories\*
- **3.** Align your <u>advertising and promotional efforts</u> with Wish merchandising campaigns
- **4.** Enroll your products in <u>Merchant Promotions Platform</u> (MPP) events whenever possible

#### To increase your chances of being featured:

- → Enroll eligible products in MPP events 1-2 months ahead of campaigns
- + Keep your <u>Wish Standards</u> score high (silver or above)
- + Maintain product ratings of 4 stars or higher
- + Provide clean product images

Wish's Merchandising and Events Calendar is subject to change at any time as we continue to target the best opportunities for merchants. Please check the Event tool in the Merchant Promotions Platform for the most up-to-date information about Merchandising opportunities.

# How to read the Merchandising calendar



A check indicates that Wish will run external-facing advertisement or Social Media campaigns to direct customer traffic to the platform.

Read more about eligibility and the events tool <u>here</u>.

<sup>\*</sup>Products that align with Merchandising efforts may be selected for promotional collections and/or merchandising modules on Wish.

June 30 - July 7

#### **Wish Anniversary Sale**

- MPP Events option
- Ad/Social Media support

Supported markets:



Theme: Celebrate Wish's Anniversary

**Products:** Great deals in key categories



July 4

## 4th of July **Sitewide Sale**

MPP Events option

Supported markets:



Theme: 4th of July celebrations/discounts

Products: Patriotic decorations, flags, BBQ

and outdoor items



July 7-14

**Wish Picks** 

**Supported markets:** 



Theme: Top sellers

**Products:** Unique items to Wish



July 8-15

## **Back to School Savings**

MPP Events option

Ad/Social Media support

Supported markets:

(Except Australia & New Zealand)

**Theme:** Save on back to school necessities

**Products:** School supplies, backpacks, college essentials, electronics







July 8-15

#### Women's Fashion

**Supported markets:** 











Theme: Summer vacation continues

Products: Swimwear, cover ups, dresses,

shorts, tops







July 8-15

## **Cosplay Carnival**

Supported markets:

(Except Europe)

Theme: Cosplay, LARP, anime, video games

Products: Wigs, costumes, makeup, and

accessories







July 16-23

#### **Skincare Routine**

MPP Events option

Supported markets:

Theme: Beauty and skincare products

Products: Cleansers, moisturizers, makeup, masks, brushes









July 21-28

#### **End of Summer Sale**

- MPP Events option
- Ad/Social Media support

**Supported markets: Northern Hemisphere** 

Theme: General discounts on all products

**Products:** All products



July 26-28

#### **End of Summer Sitewide Promo**

- MPP Events option
- Ad/Social Media support

**Supported markets: Northern Hemisphere** 

Themes: General discounts on all products

**Products:** All products



July 29-August 5

# Family & Friends **Outing**

**Supported markets:** 

**Theme:** Gatherings with family and friends

Products: Picnic supplies, lunch bags, backpacks, water bottles, fanny packs, hats, sunglasses

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# **GUST 2023**

August 1-8

## **Back to School Savings Refresh**

- MPP Events option
- Ad/Social Media support

**Supported markets:** 



(Except Australia & New Zealand)

Theme: Save on back to school necessities

Products: School supplies, backpacks, college

essentials, electronics







August 1-15

## **July Roundup**

Supported markets:



**Themes:** Top selling items for the month of July

**Products:** July best sellers







August 6-13

## **Prep for Labor Day**

MPP Events option

Supported markets:

Themes: End of summer fun

Products: Outdoors, family gatherings,

barbecues



August 9-16

#### **Mind & Body Reset**

Ad/Social Media support

Supported markets:

Theme: Mental & physical health

Products: Relaxing & calming items; yoga,

€

meditation, journaling



**August 14-21** 

#### Autumn Fashion New Arrivals

Ad/Social Media support

**Supported markets:** 

**Themes:** Clothing for cooler weather

Products: Sweaters, pants, hats, scarves, jackets,

gloves







**August 14-21** 

# Wanderlust Wonderland

Supported markets:

**Theme:** Final Summer getaway

**Products:** Travel essentials, road trip

accessories, camping







August 20-31

# **Get Ready for Spooky Season**

- MPP Events option
- Ad/Social Media support

Supported markets:



Theme: Halloween celebrations

**Products:** Halloween decor







August 22-31

## **Upgrade your Ride**

Ad/Social Media support

Supported markets:



Theme: Car and automotive accessories

**Products:** Seat and wheel covers, bobble heads, decals, lights







**August 22-31** 

#### **Sweater Season**

Supported markets:



**Products:** Women's sweaters and jumpers









# SEPTEMBER 2023

September 1-8

# Get Ready for Halloween

- MPP Events option
- Ad/Social Media support

Supported markets:

Theme: Halloween celebrations

**Products:** Costumes, scary and creepy items

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September 1-8

# **August Roundup**

Supported markets:

Themes: Top selling items for the month of August

**Products:** August best sellers







September 1-15

# Bundle up for Autumn

Supported markets:

Theme: Fall fashion

**Products:** Fall pants, shirts, sweaters, jackets, vests







September 8-15

#### **Oktoberfest**

Supported markets:

United States & European Markets

**Theme:** Oktoberfest

**Products:** Lederhosen costumes, Medieval Renaissance costumes, beer related items







September 9-16

#### The Game Master

Ad/Social Media support

Supported markets:

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**Theme:** Gaming essentials

**Products:** Gaming chairs, controllers, consoles,

accessories







September 9-16

#### **Fall Fashion Sale**

Ad/Social Media support

Supported markets:

Theme: Women's fall apparel

**Products:** Sweaters, sweater dresses, boots, fall







September 9-16

# The Host with the Most

- **⊘** MPP Events option
- Ad/Social Media support

Supported markets:



Themes: Hosting celebrations at home

**Products:** Party supplies, indoor & outdoor lights, table runners, serving bowls, wine openers



September 16-30

## **Thanksgiving Prep**

✓ Ad/Social Media support

Supported markets:



Themes: Thanksgiving holidays

**Products:** Family celebrations, fall decor, turkey

themes, table settings



September 16-30

#### **Autumn Dresses**

Supported markets:



Theme: Fall for her

**Products:** Women's jackets/outerwear, sweaters,

long sleeve tops



September 20-27

## Rejuvenate your Space

MPP Events option

Supported markets:



Theme: Products to refresh the home

**Products:** Home textiles, bedding, furniture

decor

